PT. ULTRA SALUR

Ruko Kindo Square Blok A3, Jalan Duren Tiga Raya No. 101, Duren Tiga – Jakarta Selatan 12760

Sales Support – PT Ultra Salur

Job Description:

- 1. Responsible for sales data and after sales (making report, evaluate and provide recommendation if needed)
- 2. Support Team Direct Selling Sales Team, delivery schedules, payments and collection controlling
- 3. Build and maintain relationship with selected customers, Regional Distributors and our field force team
- 4. Work closely with Finance Division and the Field Force team to reconcile collection, returns or other operational issues
- 5. First communication point for the Field Force team
- 6. Support, monitor, reconcile promotional programs and special deals
- 7. Strong cooperation with Marketing
- 8. Ensure that all work and documents are in accordance with the requirements and in accordance with the Company SOP
- 9. Follow up, renewals, and return about the Bank Guarantees
- 10. Drafting, Monitoring & Termination Distribution Agreements

Requirements:

- 1. Bachelor degree from reputable university
- 2. Proficiency in using MS Excel
- 3. Experience in Sales or Sales Support is a plus
- 4. Good and pro-active communication, not afraid to talk
- 5. Fast learner, able to work under pressure, detail oriented
- 6. Strong administrative skills and interest
- 7. Diligent
- 8. Good command of English

Please Send your resume to mail <u>devi@windsor-indo.com</u> no later than 3rd January 2020.